

A feature that you can use creatively to promote new member sign-ups. It will let you issue a code, such as "FREEPIZZA".

Customers than go to a website such as www.testrewards.com/redeem and enter the code to get a particular offer upon sign up. This way you can vary the offers to target different customers or advertise in different places. Very applicable for a new mover campaign, a facebook campaign or a google advertising campaign. You can also use it to promote registration at a special event.

Tags are used to add customized information about your customers. Such as customers you imported from a particular source, or customers who prefer gluten-free items. You can customize your sign up/activation form to ask customers for this information, then you can broadcast e-mail to only particular segments of customers.

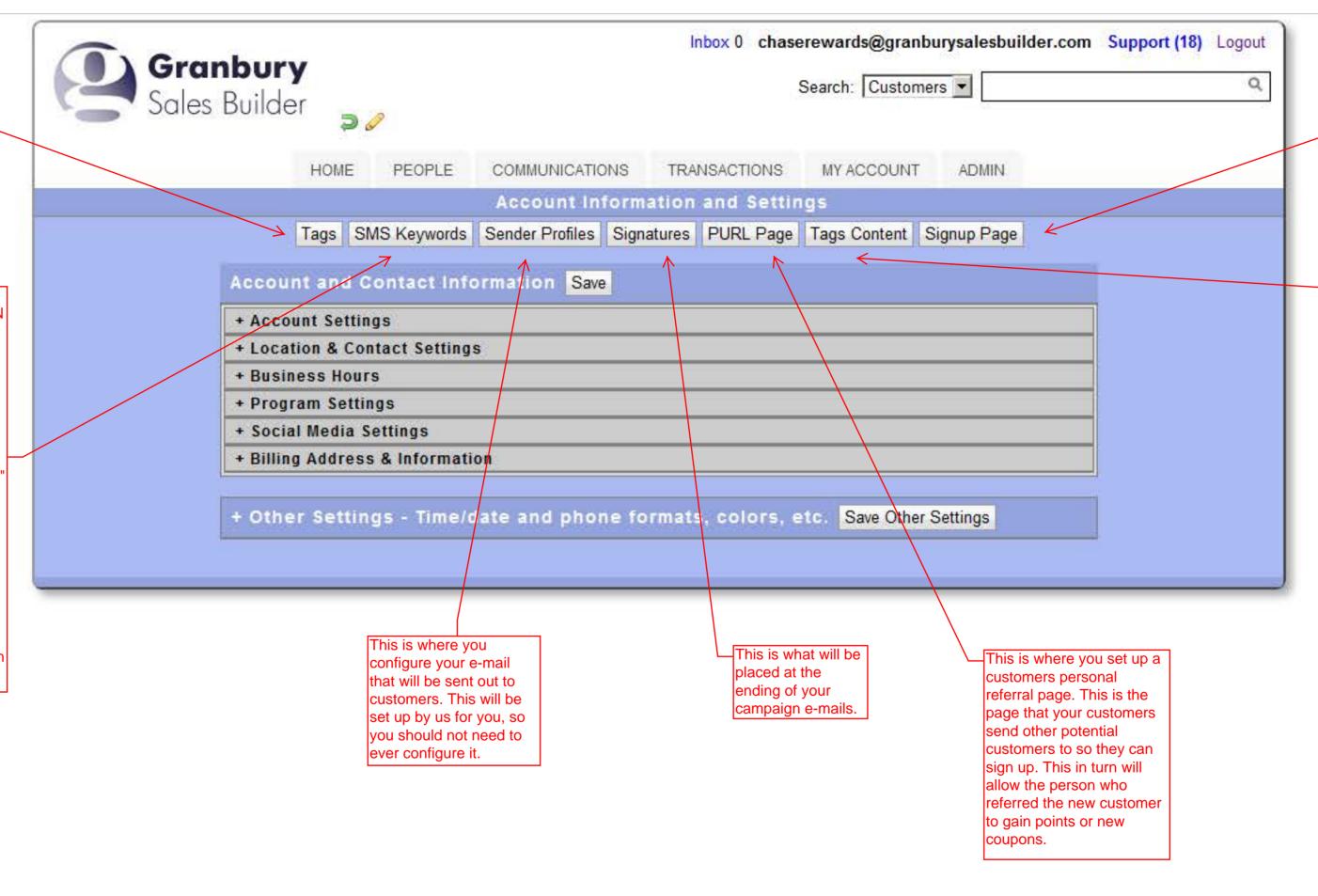
This applies to your SMS campaigns. We already have built in keywords that include JOIN and POINTS(gives you balance).

We also allow you to work with your own keywords. You could define a keyword such as "PACKERS" and you can promote this option. There are also other options, such as putting the customer on a special campaign, sending a specific e-mail, adding an extra campaign or adding a tag to their account.

For example you could just say text "PACKERS" to receive free wings this Sunday and then Salesbuilder would send an e-mail or message back with an offer attached.

You could then associate a tag "PACKERS" so you would know these people are Packers lovers.

You could also do something such as "Text "VEGAN" to get our special vegan offers." Then set up a whole campaign specifically in addition to your normal campaign that sends them vegan related info and offers



You can modify the

Use this to modify the

required profile activation

custom tags to the required

fields, if you wish to add

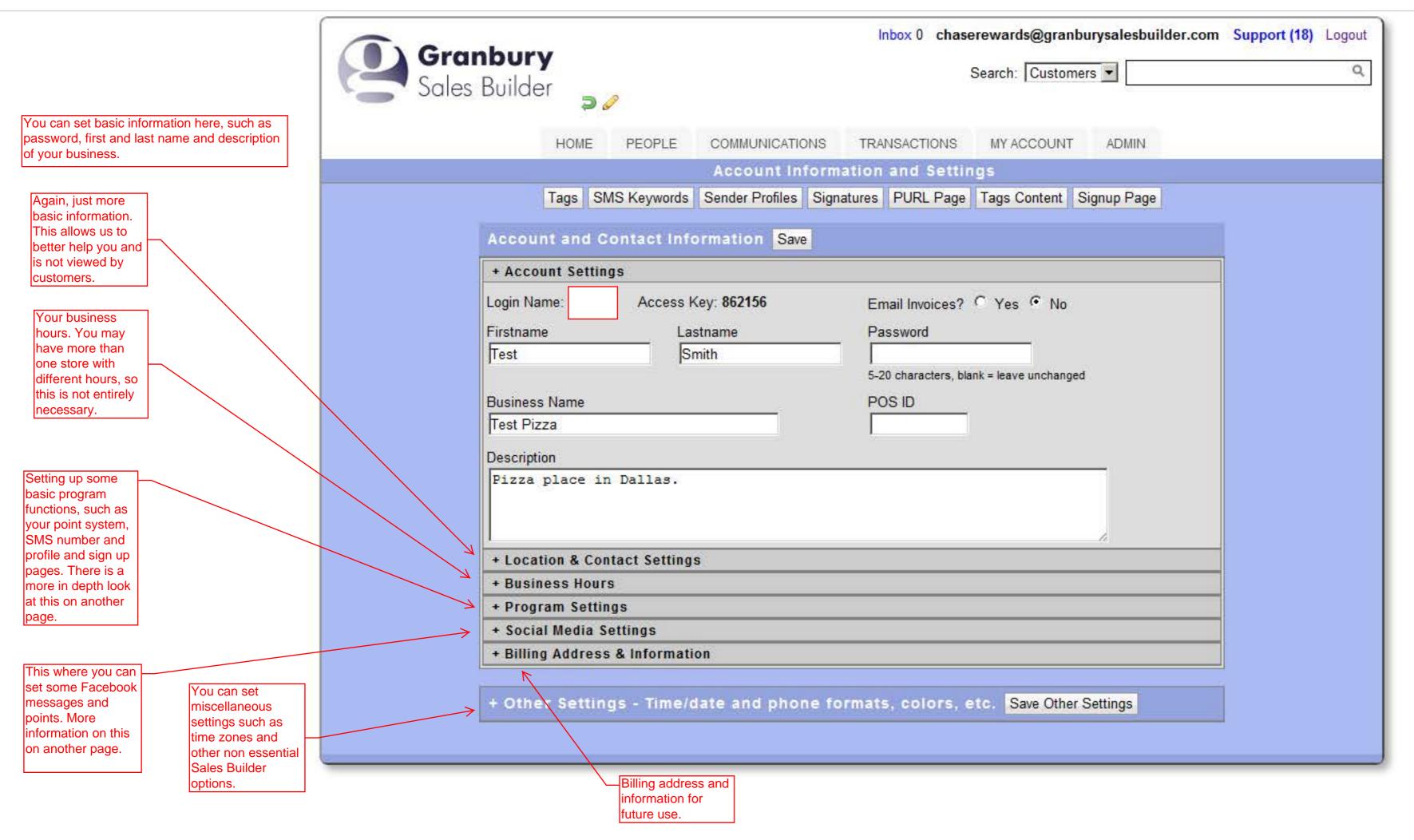
profile.

sign up page for

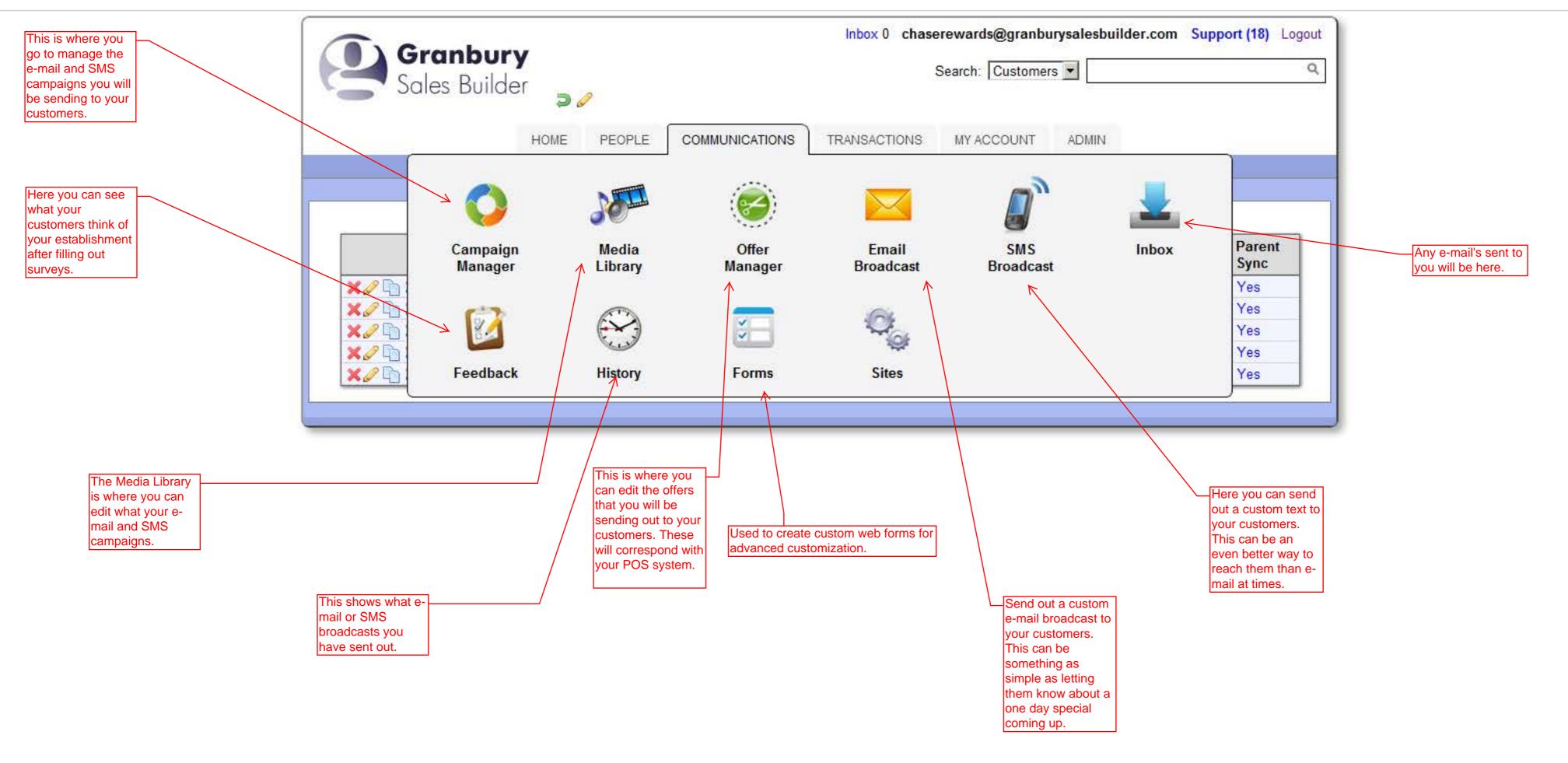
you customers

here.

http://www.granburysalesbuilder.com/new.php?setmenuview=Account



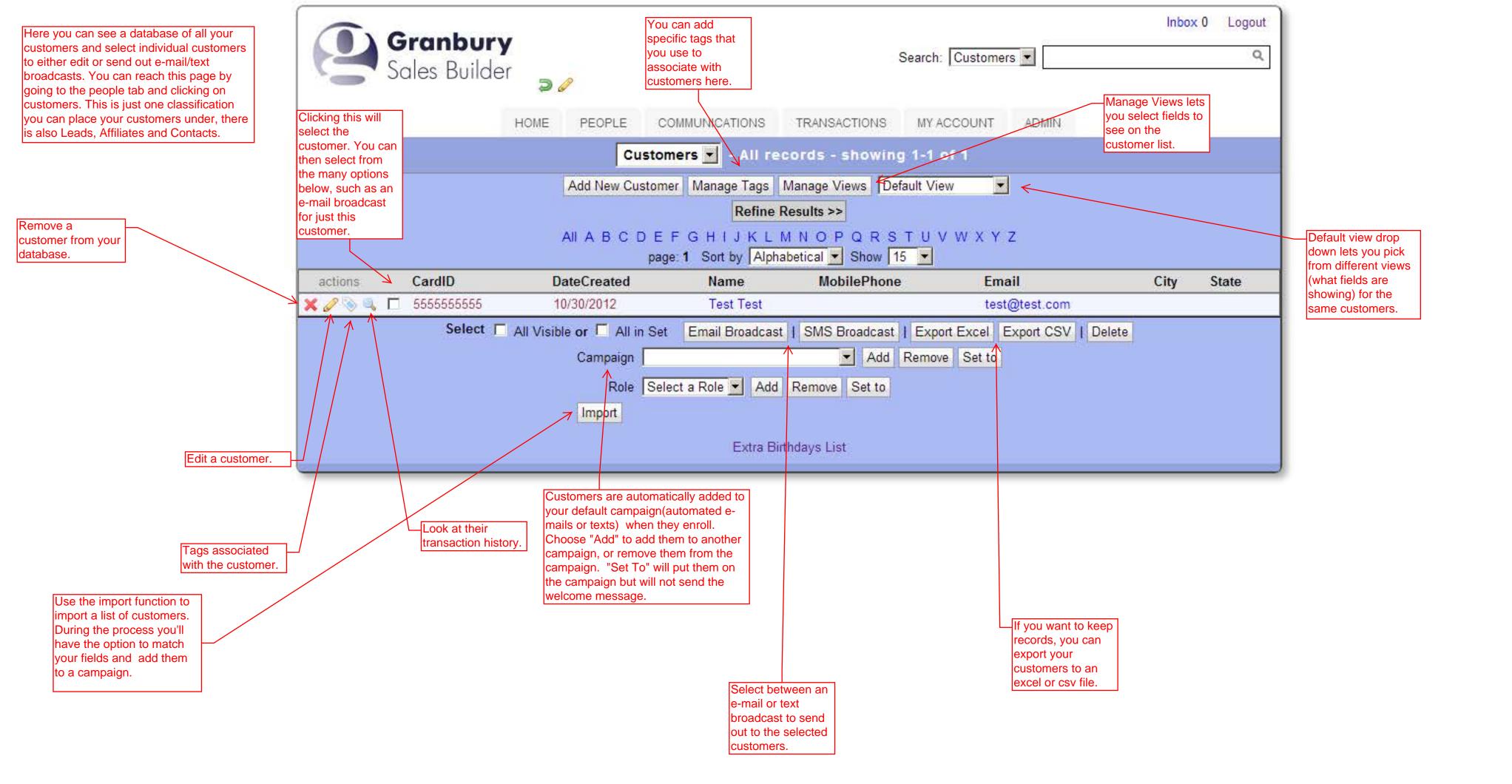
	Inbox 0 chaserewards@granburysalesbuilder.com Sup	pport (18) Logout
Gra	s Builder	Q
Solles	s builder	
Anything notifications this	HOME PEOPLE COMMUNICATIONS TRANSACTIONS MY ACCOUNT ADMIN	
account can get will go to any e-mail	Account Information and Settings	
listed here.	Tags SMS Keywords Sender Profiles Signatures PURL Page Tags Content Signup Page	
This is where you will put the url of your rewards program.	Account and Contact Information Save	
An example would be www.testpizzarewards.com	+ Account Settings	
	+ Location & Contact Settings	
The background	+ Business Hours + Program Settings	
color used for the customer sign up	Account Notification Emails (comma-separated address list)	
page. It uses html to change the color.		
We can set this for you to make things	Rewards Program URL: www.granburysalesbuilder.com	
easier.	Signup Page Background: #a0e6e8	
	> SMS Send/Receive Number: Get Your Number Now	
You can get your SMS number here	Extra Point Days:	
to start your texting Here you set point values	Monday © 1x C 2x C 3x C 4x C 5x	
however we will that are dependent on the day. On slower days, some		
you. customers will set higher point values to encourage	Wednesday © 1x C 2x C 3x C 4x C 5x	
their customers to come in when they normally wouldn't.	Thursday 12 1 2x 1 3x 1 4x 1 5x	
The amount of	Friday © 1x C 2x C 3x C 4x C 5x	
points a customer gets for filling out a	Saturday © 1x C 2x C 3x C 4x C 5x Sunday © 1x C 2x C 3x C 4x C 5x	
survey sent to them.	Customer Satisfaction Survey Points	
	≥ 20	
	Referral Points Bonus points awards to a customer when another signs up based on their referral.	
	50	
TX Amount Warning will warn	Referrer Ratio Point-earning ratio. Referrer will earn this many points for each \$1 spent by referred customers.	
you if you are entering in an		
unusually high sales amount in the	Profile Completion Points Awarded when a customer completes the contact info in their profile. 20	
customer transaction form.	TX Amount Warning	
	<u>→</u> 200.00	
	Profile & Signup Page Fields	
	Profile Signup Profile Signup visible / visible / visible /	
	required required required required	
	IV V FirstName IV IV I MobilePhone I	
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	Address1 Company	
	✓ Address2 ✓ JobTitle	
	Address3 I I I I Industry	
	City	
	County NumEmployees Conder	
This is however and the size of the size o	State Gender TaxID	
This is how you set the options for your sign up page, which is what customers will use to sign up for your lovalty rowards program.	Country PayPalEmail	
sign up for your loyalty rewards program online. The green column is what will be listed on the customers profile. The first	□ □ Email □ □ □ Birthday □ □	
check box being what is visible and the second being what is required. This also	Phone	
goes for the sign up page too.	PhoneExt PhoneExt	
	Fax T	
	+ Social Media Settings + Billing Address & Information	
	+ Other Settings - Time/date and phone formats, colors, etc. Save Other Settings	

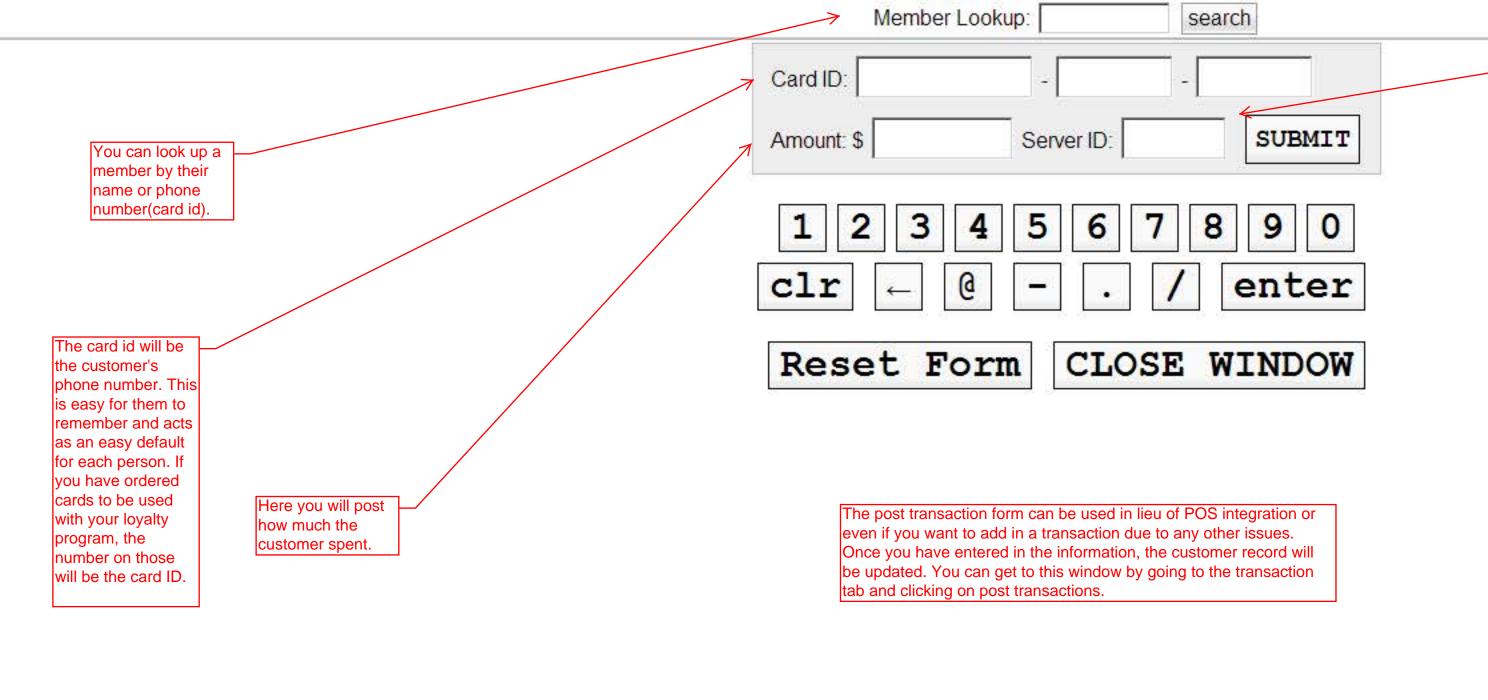


This is what the customer information page will look like for each customer. At minimum, you need their first and last name, e-mail address and a phone number for everything to work, but you can still add a customer with at least one field filled out. The phone number will default as the customer's loyalty ID, which they will use when they purchase with you.

This allows you to set customers in different roles. Leads could be customers that are not yet established with your business, I.E. you only have their e-mail and would like to get them to sign up.

Inbox 0 Logout Granbury Q Search: Customers Sales Builder TRANSACTIONS PEOPLE COMMUNICATIONS MY ACCOUNT ADMIN HOME **Add New Customer** Save Save and Add Another Cancel Record ID: new Created: today Contact Information Phone First Name Last Name Mobile Phone Address Line1 Fax Address Line2 Gender Address Line3 Company City Job Title State No. Employees Zip Code Industry Country US Annual Revenue Email Address Website Tax ID/SSN System Information Roles ☐ Lead ☐ Contact ☑ Customer ☐ Affiliate Source Manual Enter Allow Contact By Status Active Preferred Media Type Default Card ID Media Type Locked: C Yes No Initial Transaction? Amount Server ID Additional Rewards Information Year is optional in birthday and anniversary fields. Add Additional Family Member's Birthday: Birthday --Add New First Name Anniversary -Add New Birthday -- - - -Add Birthday Save Save and Add Another Cancel





As of now, the

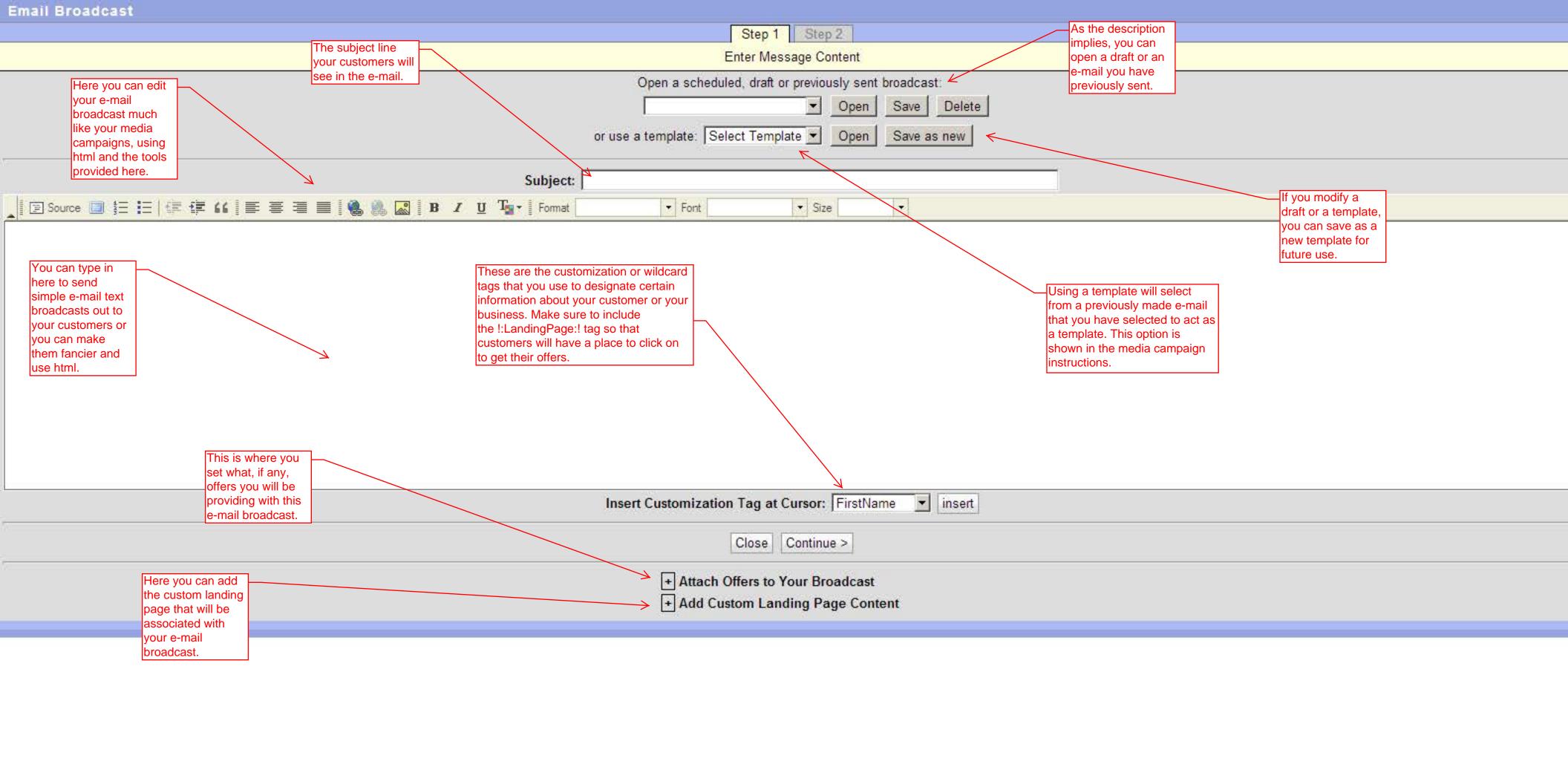
needed.

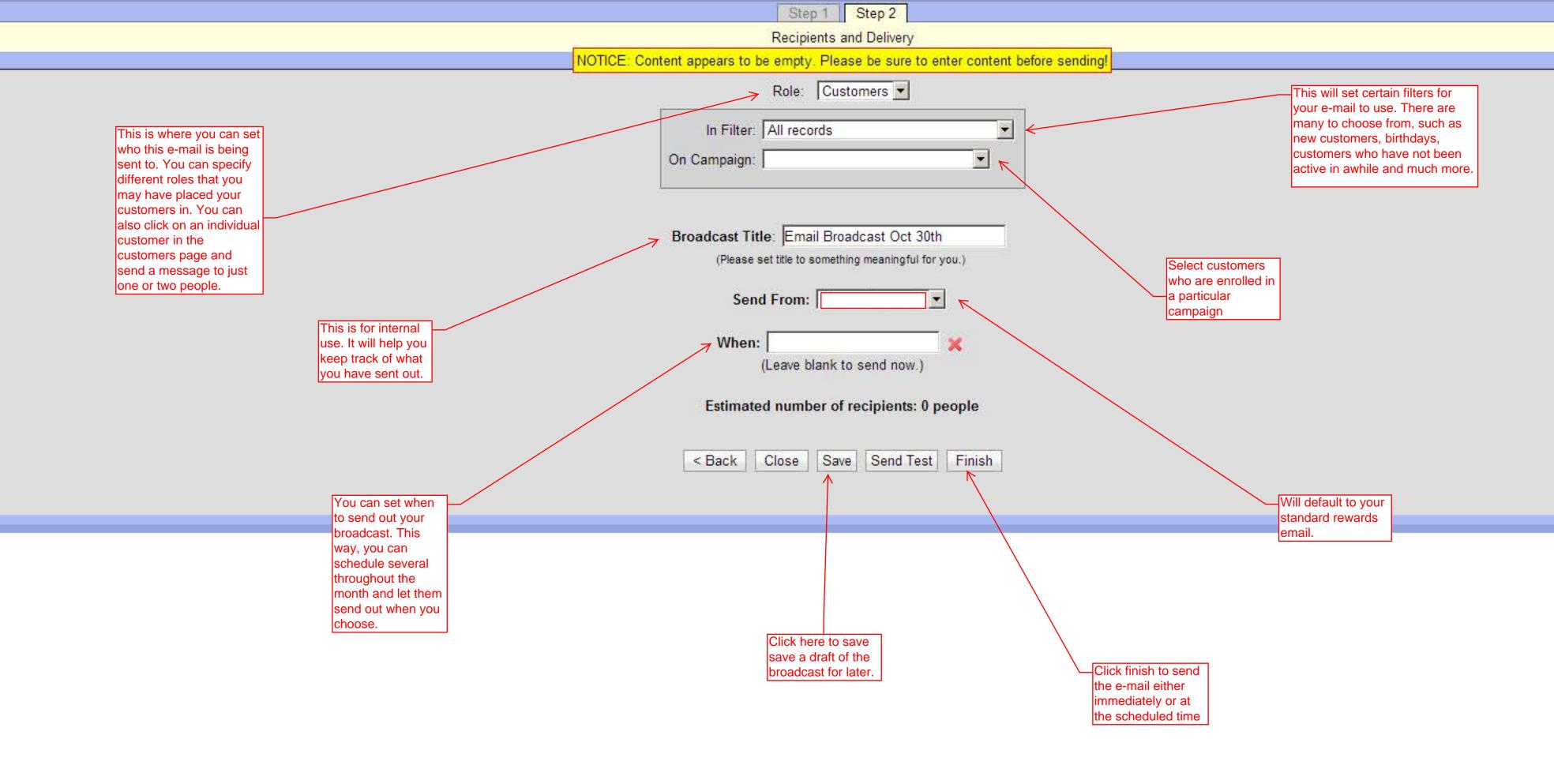
server ID is not



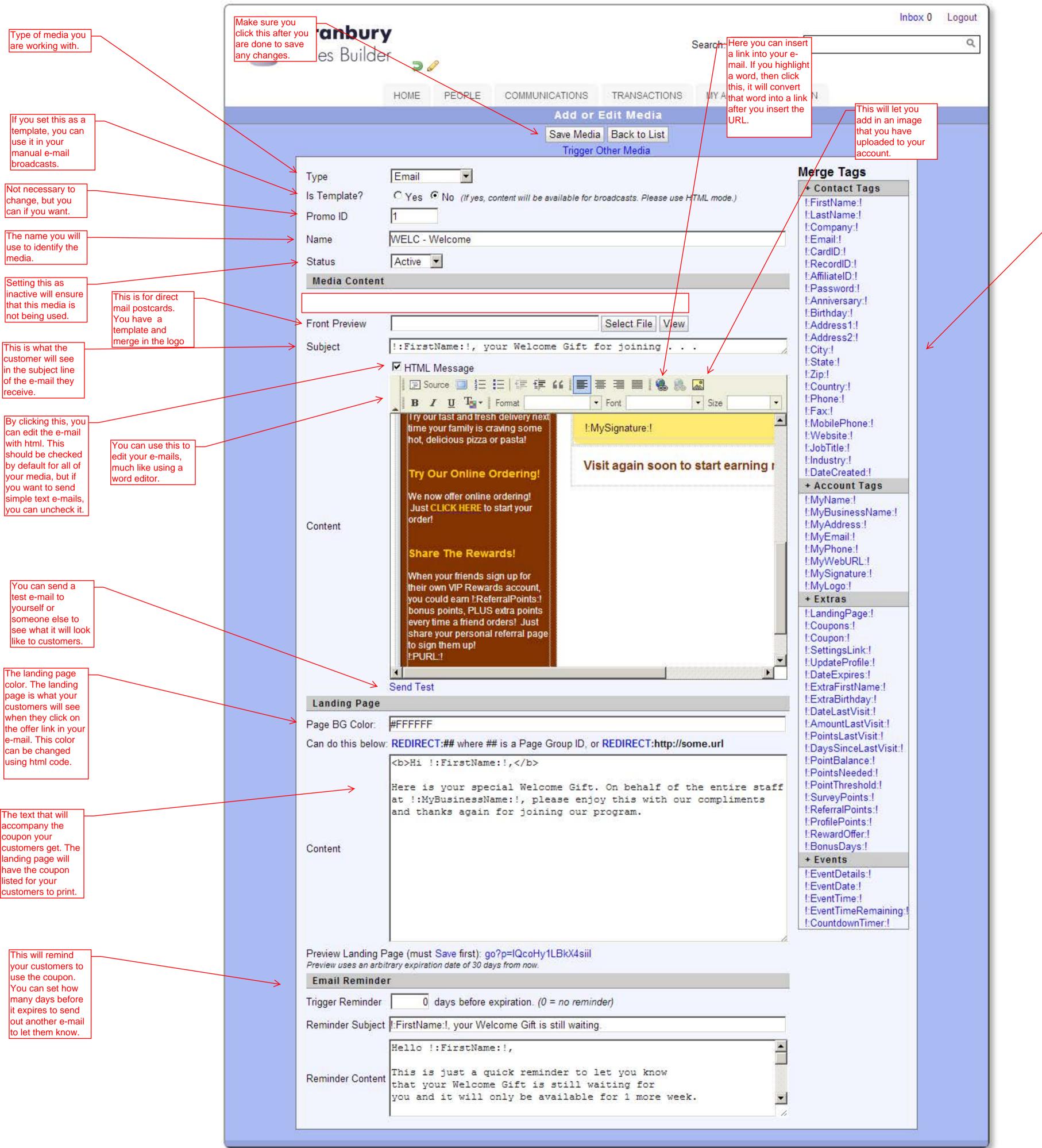
POS system.

If the coupon is available, there will be a Blue "USE" option here. You click on this and then enter in the amount of money they spent with you. This will count the coupon as being redeemed.









All of these are wildcards.
Using one will insert the information provided to Salesbuilder. So if you say "Hi!:Firstname:!, it will replace that with the customers first name.!
MyBusinessName:! will instead be the name of your restaurant.

